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689-208-3222 · Dispatch@MontanaFreightGroup.com
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CARRIER HQ · BY MONTANA FREIGHT GROUP

# Run your trucks like a brokerage runs freight.

Carrier HQ is the exact dispatch system Montana Freight Group runs its own fleet on, opened up as a **private workspace for your trucking company**. Your dispatchers, your brokers, your money, your accounting — MFG never touches your freight or your invoices. You pay a small percentage only once a load is on the truck, and nothing per seat.

| 0.6%→0.4% | $0 | ≈1h 48m | 10 sec |
|---|---|---|---|
| of gross line haul per load · 0.4% at 6+ trucks · $20 weekly minimum per truck | per dispatcher seat · no monthly · no contract | dispatcher time saved per truck, per week* | from rate con PDF to driver dispatched |

## Who it's for

- Owner-operators and small fleets (1–25 trucks) that run their own dispatch and want brokerage-grade tools without brokerage-grade software bills.
- Carriers tired of paying per dispatcher, per month, whether the trucks move or not.
- Carriers who want their factor paid faster, their brokers onboarded in one click, and a clean audit trail on every load.

**Founding Carrier offer — first 25 approved carriers**

Be one of the first 25 carriers approved on Carrier HQ and your rate is locked at **0.4% of gross line haul for life** — the six-truck rate, no matter how many trucks you run. It is assigned automatically when MFG approves your application; no code, no catch. Once the 25 seats are gone, standard pricing applies.

**Apply in two minutes**

Go to **montanafreightgroup.com/hq**, apply with your company email and MC number. MFG verifies your authority with FMCSA and approves the workspace — usually the same business day. Then invite your dispatchers, add your trucks and drivers, and upload your first rate con.

* Based on the worked example on page 3 — a dry van grossing $7,500/week on 3 loads. Your numbers will vary; the assumptions are printed so you can swap in your own.

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WHAT YOU GET

# Every feature, and what it saves you

| Feature | What it does | Time it saves | Money it saves |
|---|---|---|---|
| **AI rate-con parsing + 10-second dispatch** | Drop the broker's PDF. Line haul, stops, references, dates and accessorials are extracted and the load is drafted. Pick the driver and truck, click once — the trip is texted with a live trip card. | 15–30 min of typing and emailing per load becomes ~2 min of review. | Your dispatcher books more loads per day instead of doing data entry. |
| **Updated rate con → re-parse on the same card** | Broker revised the rate, added a stop or detention? Upload the new PDF under the load. Only the fields that changed are updated, the old PDF stays on file as a prior version, and every change is written to the load's audit trail. No deleting and re-building. | ~10 min per revision, plus the mistakes that come with re-keying. | Prevents missed rate increases and detention that never gets billed. |
| **Driver trip card + two-way Driver Inbox** | The driver gets a link with the full trip, status buttons and POD upload. When they text back — or send a photo — the reply lands on the active load, not in somebody's phone. | Check calls shrink to a glance; no more scrolling text threads at 5pm. | Fewer missed appointments and late fees. |
| **Trucks & drivers (your fleet)** | Add units with equipment type and the driver that runs them. Dispatching attaches the truck to the load automatically, just like MFG's own board. | No re-typing unit numbers; equipment is always right on the paperwork. | Clean truck-level history for insurance and IFTA questions. |
| **Document Center + per-load paperwork** | Insurance, W-9, authority and every BOL, lumper receipt, scale ticket or driver photo in one place — with expiry reminders. Dispatchers tick which documents ride in the packet. | Minutes per request from a broker or factor, hours at renewal time. | No lapsed-insurance surprises; nothing left off an invoice. |
| **Remittance packet, automatic** | The second the signed POD lands, the rate con, POD and chosen paperwork are merged into one watermarked PDF — ready for your factor or the broker. | 10–15 min per load of merging and emailing. | Your factor funds a day or two sooner on every load. |
| **One-click carrier packet to new brokers** | Your authority, insurance, W-9, remittance / NOA info and references go out in one PDF. Owner sets the remittance info once; every dispatcher sends the same packet. | 20–30 min per new broker setup. | Say yes to a new broker's load today, not after the paperwork. |
| **MFG Load Board Lite + in-system rate cons** | See MFG's public loads inside your workspace and request one with a tap. When MFG brokers you a load, the rate con is signed in-system and countersigned automatically. | No email hunting for MFG rate cons. | A second freight source without a second login. |
| **Carrier scorecard** | Your on-time and tracking compliance are scored. MFG agents see it when deciding who to call first. | — | Good carriers get the call first — more freight for the same trucks. |
| **Driver App add-on · $4 per active truck per week** | Your drivers use the MFG Driver App: live GPS tracking, status check-ins, in-app chat with your dispatcher, and cab paperwork that lands on the load. | Check calls nearly disappear; brokers stop calling for location. | Optional. Turn it on only when it pays for itself. |
| **Unlimited dispatchers · private workspace** | Invite every dispatcher by company email. All of your information is secure and walled inside your own workspace, and you keep your own accounting. | — | $0 per seat, forever. |

THE COMPLETE LIST

# Everything that's included — every workspace, same price

Nothing below is tiered away or sold per seat. If it's on this list, it's in your workspace the day you're approved.

## Loads & dispatch

- AI rate-con parsing — drop the PDF, the load is drafted (broker, MC, reference, stops, dates, line haul, accessorials)
- Amber-field review so you only check what the parser wasn't sure about
- Dispatch in one click — truck and driver attached, equipment type on the paperwork
- Driver trip card by text — full trip, status buttons, POD upload, no app needed
- Status check-ins: en route · at pickup · loaded · in transit · at delivery · delivered
- Updated rate con → re-parse on the same card: only changed fields update, old PDF kept, diff logged
- Automatic driver text when a re-parsed rate con moves a pickup or delivery time
- Driver confirms new times by replying OK (or tapping Confirm) — shown on the load card
- Dispatcher 'mark picked up' for phone check calls
- Full load timeline / audit trail: every status, text, photo, document and change
- Cancel before pickup at $0 with the reason on record
- Load list filters by state, estimated fee shown before pickup, locked fee after

## Driver communication

- Two-way Driver Inbox — text your drivers from the workspace, by name
- Replies route to the driver's active load automatically
- Driver photos (BOL, lumper receipt, scale ticket) land on the load as paperwork
- Attach any inbox photo or document to a specific load with one click
- Unread counts and per-driver threads

## Documents & paperwork

- Document Center: insurance (COI), W-9, authority, remittance / NOA on file
- Expiry reminders before insurance or authority lapses
- Per-load paperwork: BOL, lumper, scale, detention, photos — tick what rides in the packet
- Remittance packet builds itself the moment the signed POD lands (rate con + POD + chosen docs, watermarked)
- One-click carrier packet to new brokers: authority, COI, W-9, remittance info, references
- Prior rate-con versions kept as 'superseded' — nothing is ever lost
- Download any load's documents as a ZIP

## Fleet

- Trucks with unit number and equipment type (van, reefer, flatbed, step, power-only…)
- Drivers tied to trucks — dispatching attaches both
- Active-truck count drives your pricing tier automatically

## Team & company

- Unlimited dispatchers — invite by company email, $0 per seat
- Owner and dispatcher roles; owner-only remittance and billing settings
- Company profile, logo on every screen, remittance / factoring info set once for the whole team
- Forgot-password and invitation emails
- All of your information secure and walled inside your own workspace

## Billing

- 0.6% of gross line haul per load (1–5 active trucks) · 0.4% at 6+ · Founding Carriers 0.4% for life
- Fee locks only when the truck is loaded / in transit — drafts and pre-pickup cancels are $0
- 'Line haul only' switch: fuel surcharge, detention, lumper stay 100% yours
- $20 weekly minimum per truck that moved a load · idle trucks $0
- Friday 'here's what Monday will charge' email, Monday statement to the card on file
- Statement history, one line per load, retry if a card fails

## MFG freight & tools

- MFG Load Board Lite — see MFG's open loads inside your workspace, request one with a tap
- MFG rate cons signed in-system; countersign comes back automatically
- Carrier scorecard (on-time, tracking) — score well and MFG agents call you first
- Live lane-rate / load-to-truck heat map — the one MFG's dispatchers use
- Savings calculator and tier-progress nudge (what the sixth truck saves)

## MFG Driver App add-on · $4 per active truck per week

- Live GPS tracking on every active load
- Status check-ins and limited check calls
- In-app chat with your dispatcher, tied to the load
- POD and paperwork from the cab land on the load instantly
- Turn on or off any week from your workspace

THE MATH

# Worked example: one dry van, $7,500 gross per week

Assumptions: 3 loads a week at about $2,500 each; $6,600 of the $7,500 is line haul and $900 is fuel surcharge, detention and lumper; dispatcher / office time costs $25/hour fully loaded. Minutes are typical for a small fleet running on email, texts and a spreadsheet.

| Per load | Manual (min) | Carrier HQ (min) | How Carrier HQ does it |
|---|---|---|---|
| **Read the rate con, key the load into a spreadsheet or TMS** | 10 | 2 | AI parses the PDF; you review the amber fields |
| **Email or text the PDF + pickup/delivery details to the driver** | 5 | 0.2 | One click: trip texted with a live trip card (≈10 seconds) |
| **Check calls through the day (3 × 3 min)** | 9 | 2 | Driver taps a status; live GPS with the Driver App add-on |
| **Revised rate con arrives — re-key, re-send, explain the change (1 in 3 loads)** | 3 | 1 | Drop the new PDF on the same card; changes apply and are logged |
| **Collect the POD photo, merge with the rate con, email the factor / broker** | 12 | 1 | Packet builds itself the moment the POD lands; one click to send |
| **Hunt for the right file when the broker or factor asks for it** | 4 | 0.5 | Every document lives on the load card with an audit trail |
| **Total per load** | **43** | **7** | **≈36 minutes saved on every load** |

| 1h 48m | 9 hrs | 468 hrs | $11,700 |
|---|---|---|---|
| saved per truck, per week | saved per week on a 5-truck fleet | saved per year on 5 trucks | of dispatcher time per year at $25/hr |

## What that time is really worth

- **Capacity instead of hiring.** At ~43 minutes of admin per load, one dispatcher tops out around 5 trucks. At ~7 minutes, the same dispatcher comfortably runs 8–10. Growing from 5 to 8 trucks without a second dispatcher saves a $45,000–$55,000 hire.
- **Faster cash.** The remittance packet is ready the minute the POD is uploaded, not the next morning. On a factored fleet that is routinely a day or two of funding pulled forward on every load.
- **Nothing falls through.** Revised rate cons re-parse onto the load with an audit trail, so a $150 rate bump or a detention line never gets forgotten at invoice time.
- **Broker onboarding in a click.** A new broker's packet request no longer costs you the load.

PRICING

# What it costs, exactly — and how to pay less

| Fleet size (active trucks) | Software fee | On the example truck (line haul only) | Per seat / monthly / contract |
|---|---|---|---|
| **1–5 trucks** | 0.6% of gross line haul per load · $20 weekly minimum per truck | $39.60 / week | $0 · $0 · none |
| **6+ trucks** | 0.4% of gross line haul per load · $20 weekly minimum per truck | $26.40 / week | $0 · $0 · none |
| **MFG Driver App add-on (optional)** | $4.00 per active truck per week | $4.00 / week | Turn on or off any week |

## When the fee locks — and when it doesn't

- **Draft / parsed:** $0. **Dispatched but not yet picked up:** $0 — you see an *estimated* fee only. **Cancelled before pickup:** $0, always.
- **Loaded / in transit:** the moment the driver (or your dispatcher) marks the load picked up, the fee locks at that day's tier and becomes permanent. Nothing is final until freight is on the truck.
- **Delivered:** the signed POD closes the row. Gross, tier and fee are immutable from lock onward so your statement is audit-proof.
- **Weekly minimum, per truck:** a truck that moved at least one load is billed no less than $20 for the week — that covers the AI parsing, texting, tracking and document storage behind every load. A truck that sat is $0.
- **Friday heads-up, Monday charge.** Every Friday afternoon you get an email showing exactly what Monday will charge — every load, any per-truck minimum line, any add-on. Monday the card on file is charged once and the statement is emailed. No invoices to chase, no surprises.

**Keep 100% of your accessorials — check one box**

In **Billing** → **Line haul / flat rate only**, make sure the box is checked (it is on by default). Fuel surcharge, detention, lumper, TONU and every other accessorial then go straight to your pocket and MFG's fee is taken on the line haul or flat rate alone. On the example truck that is 0.6% of $6,600 = **$39.60** instead of 0.6% of $7,500 = $45.00 — **$5.40 a week, $281 a year per truck**, $1,404 a year on five trucks. (If your brokers pay all-in flat rates with no separate fuel surcharge, there is nothing to exclude — and nothing extra to pay.)

## Three more things worth knowing about the price

- **The sixth truck.** At 6 active trucks every load drops from 0.6% to 0.4%. On six example trucks that is **$79 a week, $4,118 a year** — the dashboard shows carriers at 4–5 trucks exactly what the next truck would save.

- **What it costs vs. what you keep.** On the example truck Carrier HQ is **$39.60 a week, $2,059 a year** — against roughly $2,340 of dispatcher time and up to $281 of accessorials kept, before faster factoring, growing without a second dispatcher, and MFG freight. Typical carrier TMS software runs $50–$200 per truck or per user per month, whether the trucks move or not.
- **If you pay an outsourced dispatch service today** (typically 5–10% of gross), running your own dispatcher on Carrier HQ keeps the difference in your company — though note a dispatch service also books your freight; Carrier HQ gives your dispatcher the tools to do it.

GETTING STARTED

# From application to first dispatch

**1** **Apply**
Visit **montanafreightgroup.com/hq** and apply with your company email address (no Gmail/Yahoo — this is how we keep every workspace private), your MC number and truck count.

**2** **Verification & approval**
MFG checks your authority and insurance status with FMCSA and approves the workspace, usually the same business day. You'll get an email the moment it's live.

**3** **Invite your dispatchers**
Team → invite by email. Unlimited seats, $0. Each dispatcher gets their own login inside your workspace only.

**4** **Add trucks & drivers**
Trucks & Drivers → unit number, equipment type, the driver on it. This is what makes one-click dispatch possible.

**5** **Company profile & remittance**
Owner enters remittance / factoring info once, uploads insurance, W-9 and authority. These power the carrier packet and the remittance packets.

**6** **Card on file**
Billing → add a card. Nothing is charged until a load is picked up; statements run Mondays.

**7** **Upload your first rate con**
Loads → New load from rate con. Review the amber fields, pick the driver and truck, click Dispatch. You're running.

**Questions or a walkthrough?**

Montana Freight Group · 689-208-3222 · Dispatch@MontanaFreightGroup.com · montanafreightgroup.com/hq. Ask for a 15-minute Carrier HQ demo — bring a real rate con and we'll dispatch it live.

Prepared October 2026. Time and dollar figures are illustrative estimates built from the assumptions printed above; your results depend on your lanes, loads and staff. Carrier HQ software fees are charged by Montana Freight Group LLC; MFG does not handle

your freight invoicing, factoring or accounting. Powered by Montana Freight Group software.